

# CAPABILITY STATEMENT



## ABOUT US

Blackhawk Financial LLC is a CVE certified Veteran Owned Small Business which serves as an independent brokerage company assisting client organizations with implementation and coordination of comprehensive benefits solutions.

Blackhawk Financial's uniquely innovative approach focuses its energies towards assisting its clients in managing their overall premium cost without compromising their existing or ongoing benefits protection.

## DIFFERENTIATORS

- ✓ Our People
- ✓ Our Unique Approach
- ✓ Client Relationship Management
- ✓ Strategic Mix of Technology and Benefits Coordination
- ✓ Experienced Claim Support Specialists

## PAST PERFORMANCE

- Safety Compliance Services
- Interdenominational Ministerial Alliance
- Image Solutions Salon
- Adagio
- Textures
- Blown Away
- MLO Salon and Spa
- Southern Missionary Baptist Church

## COMPANY DATA

CAGE CODE 8S9N3  
DUNS CODE 090916890

### NAICS & PSC Codes

- 524210 Insurance Agencies and Brokerages
- 524114 Direct Health and Medical Insurance Carriers
- 524113 Direct Life Insurance Carriers
- G006 – Government Life Insurance Programs
- G007 – Government Health Insurance Programs
- G008 – Government Health Insurance Programs: Other
- G009 – Non-Government Insurance Programs

## CORE CAPABILITIES

Blackhawk Financial benefits experts and business professionals assess risk exposure, review risk tolerance, propose a comprehensive solution, implement the agreed upon plan and provide ongoing support with respect to off schedule enrollment, account reconciliation and claim submission.

- ✓ Review
- ✓ Assess
- ✓ Educate
- ✓ Recommend
- ✓ Implement
- ✓ Support

## OUR PARTNERS



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## CORE CAPABILITIES

### Review

Key to our determination of a client's specific needs and the priority to be assigned to each concern which they would like for us to resolve involves an intimate appreciation of the "status quo" (macro - current platforms and systems being utilized pro and cons - Micro-existing coverages, risk exposure, financial solvency and budget).

### Assess

Our risk assessment phase affords us the ability to partner with clients in essentially weighing the cost of taking no action and determining benefits to early critical action.

### Educate

During this phase our certified benefit experts have assessed the client's true level of risk, reviewed the cost to benefit ratio and are comparing and contrasting viable solution both regionally and nationally.

### Recommend

Based on our "Right Fit for the Right Customer" approach we're ready to recommend a customized solution to our client.

### Implement

Implementation of the agreed upon plan leverages one of the key differentiators of a Blackhawk Financial rollout plan wherein we are able to design a unique customized platform per client which allows for easy access, utilization and enrollment - on your own time. A Blackhawk Financial enrollment platform allows its clients to significantly reduce on time spent at work which could be otherwise used for work while providing a certified benefits professional (virtual, via phone or in person) to assist in the benefits enrollment process.

### Support

Blackhawk Financial's support does not culminate at enrollment but persists through the entirety of the client-relationship assisting through the myriad of life-changing events (births, marriages, etc.), any loss sustained, claims submission and account reconciliation.

***Additionally, Blackhawk Financial leverages key resources such as technical support, text message push notification services, in-call staffing, as well as efficient and effective reporting.***

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